

# Dr. Amer Sultan Alhajri

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**Date of Birth** 01/08/1964

**Nationality** Omani

**Marital Status** Married

- Education**
- 1971 - 1984, General and Secondary Education in Oman (full time).
  - 1985-1989, BSc in Economics and Finance, Newhampshire College, USA (London Center, UK) (Full time Scholarship from the Omani Government).
  - 1992-1993, MSc in Information Management, Sheffield University, UK (Full time Scholarship from the British Council).
  - 1997 – 2002, PhD in Economics, Sheffield University, UK (Full time Scholarship from the Omani Government).

- Full-time Work and Professional experience**
- **1989 – 1992: Economic Researcher**, Development Council, Ministry of Development, Oman.

Main duties: Main duties were focused on participating in socio-economic research activities that were required by the Government to prepare the Five Years Socio-economic Plans. This involved helping in gathering required data and information and analyzing them for the purpose of the plans, especially in manpower, education and training, and labour market issues.

- **1993-1994: Director of Information and Documentation Centre, Development Council, Oman.**

Main duties: The management and supervision of work activities in the Socio-economic information centre which was established to provide required data and information for researchers and planners in the field of socio-economic development in Oman. This included developing and managing an automated (computerized) socio-economic data bank, developing and managing a specialized library, managing and supervising specialized periodical publications of the Development Council, as well as the daily management and supervision of staff activities.

- **1995–1996: Technical Expert,** Office of the Undersecretary, Ministry of Higher Education, Oman.

Main tasks were focused on technical research and analysis to different issues related to the economic and planning aspects of higher education institutions and programs.

- **2002 – 2004: Director of Research and studies:** Ministry of Higher Education, Oman.

Main duties: Main duties were centered around research and studies activities and were focused on identifying and executing research that are needed for the planning and development of higher education in Oman, such as; the capacity of higher education system, funding of higher education programs and institutions, and the quality of higher education programs.

- **April 2004 – May 2007: Senior Lecturer in Economics, Banking and Financial Studies** at the College of Banking and Financial Studies, Muscat, Oman.

Main duties: This was a purely academic post. Main duties were focused on teaching activities, such as; preparing course syllabus and course teaching

materials (books, handouts, power point presentations), helping and guiding students in academic matters, students evaluation, and participating in workshops and seminars in my area of interest (Economics, and education).

- **June 2007 until May 2008: Project Coordinator** (Muscat University Project), Project Manager, Sharqiya University Project.

Main duties: As Project coordinator for the first Project (Muscat University Project) which was closed by the end of 2007, and then Project Manager for the second (Sharqiya University Project) which is still ongoing, the main duties were focused on project management task and activities. In other words, it involved the nine key areas of project management process; integration management, scope management, time management, cost management, quality management, HRM, communication Management, risk management, and procurement management. Works and activities that were required for this process used to be executed in collaboration with working teams and groups, using formal and informal methods of work communication and reporting.

- **June 2008 until End of March 2009: Pro-Vice Chancellor for Administration and Finance**, Sohar University, Oman.

Main duties: The main task was to assist the Vice Chancellor of the University with all administration and Finance Services in the University. This involved the management and supervision of administration and finance departments, which included; HR, Finance, Students Administration, Marketing, Projects, and Estates Departments. Duties were focused on the preparation, executions, and evaluation of departmental working plans and activities for short, medium, and long term durations. This is done jointly with directors of the mentioned departments who report to me. A weekly meeting is held to discuss and review all work plans and activities. This meeting involves all the corporate management team (Managers) of the University, or UCMT (University Corporate Management Team). This

is in addition to the formal and informal methods of work and tasks communication in the organization.

**February 2010 until Jun 2010: Visiting Professor and Acting Dean** of College of Business Administration, American University in the Emirates, Dubai, UAE.

**August 2010 until now: Assistant Professor, Business Program Coordinator, Faculty of Business Studies, Arab Open University, Oman Branch.**

List of taught courses in the Faculty of Business Studies, Arab Open University since 2010

| No. | Course Code | Course Title   | Duration    |
|-----|-------------|--|-------------|
| 1   | B301A       | Making Sense of Strategy I                             | 6 semesters |
| 2   | B301B       | Making Sense of Strategy II                            | 6 semesters |
| 3   | DD202A      | Microeconomics   | 5 semesters |
| 4   | DD202B      | Macroeconomics   | 4 semesters |
| 5   | B325        | Managing Across Organizational and Cultural Boundaries | 3 semesters |
| 6   | B203A       | Business Functions I                                   | 3 semesters |
| 7   | B203B       | Business Functions II                                  | 2 semesters |
| 8   | B120        | Introduction to Business                               | 2 semesters |

- **Other teaching experience:**
- Fall Semester 2002: taught Introduction to Economics, College of Sharia and Law, Muscat, Oman. (Part time).
- Spring Semester 2003: taught Public Finance and

Taxation Policies, College of Sharia and Law, Muscat, Oman. (Part time)

- Spring Semester 2003: taught Macroeconomics, Human Resource Management, Mazoon Colleges for Management and Applied Sciences. (Part time)
- Summer semester 2007: Microeconomics, Modern College of Business and Science (MCBS), Muscat.
- Spring semester 2007: Macroeconomics, Modern College of Business and Applied Science (MCBS), Muscat.

### **Publications**

- Human Capital Theory and the Finance of Higher Education in Oman, PhD Thesis, Department of Economics, Sheffield University, 2002.
- The expansion of Private Higher Education in Oman and the quality imperative. IIEP, UNESCO, Paris, 2005.
- A survey of Economic projects directed towards women in Oman. Arab Women Organization, Cairo, 2005.

### **Additional professional activities**

- Participated in the preparations of the Fourth and Fifth Five Years Development Plans in Oman (1990 to 1995), especially in the Human Resources Sector.
- Attended a training program in managing specialized information centers, British Institute of Management (BIM), Corby, Northampton shire, UK, 1991.
- Participated in the joint meeting between Arab and European Information experts as part of the Euro-Arab network, Granada, Spain, 1991.
- Participated in the preparations and executions of 1993 Populations Census in Oman.
- Participated in the University of the 21<sup>st</sup> Century Conference which was organized by the Ministry of

Higher Education and the UNESCO, Muscat, Oman, 2001.

- Participated in the General Meeting (16) of the Arab Organization for Education, Science, and Culture, Tunis, 2002.
- Participated in the collaborations meetings of Higher Education Experts in the GCC Countries, Riyadh, Saudi Arabia, 2003.
- Participated in the UNESCO general meeting, Paris, 2003.
- Participated in the preparations of Oman's Higher Education Strategy (2006-2020) as a Ministry of Higher Education Team Member.
- Participated in the regular meeting of the Institutes of Banking and Financial Studies in the GCC Countries, Abudhabi, UAE, 2004.
- Participated in Middle East Economist Digest (MEED) Conference on Middle East Capital Markets, Dubai, UAE, 2004.
- Participated in the Accreditation Policies and International Higher Education Market. IIEP, UNESCO, Paris, 2005.
- Participated in two experts workshops organized by Arab Women Organization on the Economic projects directed to Arab Women, Cairo, 2004 and 2005.
- Participated in Middle East Economic Digest (MEED) Conference on Asset Management in the Middle East, Dubai, UAE, 2006.
- Participated in the 4 day project management training (PMP Boot Camp) which was held in Dubai, UAE, and organized by Project Management Training Institute, USA, from 26/11/2007 to 29/11/2007.

**Professional memberships**

- Member of the Board of Oman Economic Association.
- Member of the Royal Economic Society, UK.

- Member of Middle East Economic Association.

## Languages

- Native Arabic (speaking, reading, and writing),  
Fluent English (speaking, reading, and writing).

## References

- Professor R. K. Wilkinson, Professor of Economics, Department of Economics, Sheffield University, 9 Mappin Street, Sheffield 4DT, UK, Email: [R.Wilkinson@Sheffield.ac.uk](mailto:R.Wilkinson@Sheffield.ac.uk)
- Mr. Ali Hamdan Albalushi, Assistant Dean, College of Banking and Financial Studies, P.O. Box: 3122 Ruwi, P. C. 112, Email: [albulushiali@yahoo.com](mailto:albulushiali@yahoo.com)